



Tender No: - OTC-T/002/2022

Tender Title: Generator rental services for Oman Tower

Dear,

Oman Tower Company LLC (Oman Towers) invites 'Bidder' to bid for the Services in accordance with the terms and conditions set down in the Tender Documents. If you are a successful Bidder you shall be required to enter into a Contract in accordance with the Form of Agreement.

The Tender Documents shall comprise the following Sections:

- **T1** Invitation to Bid.
- **T2** Instructions to Bidders.
- **T3** Data to be provided by Bidders.
- **C1** Form of Agreement.
- **C2** HSE Requirements.
- **C3** Conditions of Contract.
- **C4** Scope of Work.
- **C5** Schedule of Prices.
- **C6** Specification (*Not used*).
- **C7** ICV Content.

Only section T1 is provided; the other documents will be issued to interested Bidders that pay the Tender fee and submit confirmation of payment of the Tender Fee and the Bidder Data Sheet attached under Appendix 1 to the undersigned.

In the preparation and submission of the Tender, Bidder shall comply with the Tender Documents. Oman Towers reserves the right to disqualify the Bidder if any of the requirements included in the Tender Documents are not met.

Yours faithfully,

For Oman Tower Company LLC





OMAN TOWER COMPANY LLC

OTC-T-002-2022 - Generator rental services for Oman Tower

T1, INVITATION TO BID



Contents

1.0	TERMS OF TENDER AND TENDER OVERVIEW	. 4
1.1 1.2 1.3	ABOUT OMAN TOWERS COMPANY	4
2.0	REQUIREMENTS TO COLLECT TENDER DOCUMENT	. 4
2.1 2.2 2.3	TENDER FEE	5
3.0	OMAN TOWERS CONTACT POINT	. 5
4.0	TENDER COLLECTION	. 5
4.1	COLLECTION OF TENDER DOCUMENTS ERROR! BOOKMARK NOT DEFINI	ΞD.
5.0	BID BOND	. 5
6.0	OUTLINE TENDER PROCESS AND SUBMISSION OF BID	. 5
7.0	CONTRACT AWARD	. 5
8.0	APPENDIX 1 – BIDDER DETAILS FOR THIS TENDER	. 6
9.0	APPENDIX 2 – CONFIDENTIALITY DECLARATION	. 7
9.1	DEFINITIONS	_
	DELINITIONS	7
9.2	CONFIDENTIALITY	7
9.3	CONFIDENTIALITY	7 7
	CONFIDENTIALITY	7 7 7



1.0 Terms of Tender and Tender Overview

1.1 Terms of Tender

1.1.1 The terms and conditions applicable to this Tender Process are detailed in Sections T1, T2, and T3, C1 to C7 may only be available with the complete Tender Document following payment of the Tender Fee.

1.2 About Oman Towers Company

- 1.2.1 Oman Tower Company LLC (the "Company" or "Towers") is authorized by the Telecommunications Regulatory Authority to operate as passive telecom infrastructure supplier in Oman.
- 1.2.2 The Company aims to develop telecom tower infrastructure in Oman, to be shared among telecommunications operators, to improve coverage, quality and affordability of telecommunications services in the Sultanate.
- 1.2.3 The Company is providing temporary power supply to its clients at its telecom tower sites, until the sites get connected to the electricity grid. Procuring such service is the purpose of the present tender.

1.3 Description of the Tender scope of work

- 1.3.1 The Company would like to appoint one to threecontractors to provide temporary or permanent power supply services with diesel generators (the "Services") to the Company's telecom tower sites, either because grid connection is delayed or because the site is off-grid.
- 1.3.2 The contract is to be executed on call-off basis under a two year frame agreement, by issuing Work Orders using the agreed unit rate from the unit price list ("UPL") contained in section C5 Schedule of Prices.
- 1.3.3 For the avoidance of doubt, the Company will not buy any equipment, but only the power supply service, with a service level agreement.
- 1.3.4 The Company currently has around 140 sites where the generator power supply service is currently provided under the expiring contract: these sites will be immediately assigned to the winning bidder of the present tender. Oman Tower Company also expects its requirement for temporary generators to continue to grow in the coming months, as its rollout activities will intensify.

2.0 Requirements to Collect Tender Document

2.1 Bidder Details Sheet

2.1.1 In order to correctly identify the Bidder and the Bidder's point of contact for this Tender Process, Appendix 1 shall be completed by the Bidder and presented, by hand or scanned and forwarded via email, to the Contracting Section before the Tender Documents can be released to the Bidder.

2.2 Mandatory requirement:

- 2.2.1 Following is the brief description of minimum eligibility, capability, experience required in order to participate in the Tender:
 - a) The bidder (including its affiliates) must have installed and have been maintaining at least 10 diesel generators on average across the past three years, to the satisfaction of its clients.
 - b) The bidder must be established in Oman with a valid registration at the Ministry of Commerce.
 - c) The bidder must have a Company Average Annual Turn Over of at least OMR 30,000 in the past two years.



2.3 Tender Fee

- 2.3.1 The Tender Fee for this Tender is **RO 1,000**.
- 2.3.2 The Bidder can make the payment of the Tender Fee through Bank transfer to the following Oman Towers account, which the transfer receipt must be presented in order to collect the Tender Documents:

Oman Tower Company LLC Bank: Bank Muscat Swift: BMUSOMRXXXX

Account: 0423053700860011

2.4 Confidentiality Declaration

Prior to collection of the Tender Documents the Bidder shall sign the attached Confidentiality Declaration (Appendix 2). The Confidentiality Declaration must be completed, signed by an authorized person, stamped with the Bidders company stamp, and be presented, by hand or scanned and forwarded via email, to the Oman Towers Contracting Section before the Tender Documents can be released to the Bidder.

3.0 Oman Towers Contact Point

- 3.1.1 All communication with Oman Towers shall be through Clarification Requests, in writing and addressed to Procurement@omantowerco.om.
- 3.1.2 No Clarification Requests shall be entertained through emails or after the Clarification Request Closing Date included in the table in Article 6.0 below.

4.0 Collection of Tender Documents

Once the Bidder Details Sheet, Confidentiality Declaration and confirmation of payment of Tender Fee requested in Article 2.3 abovehave been received, Bidder may collect the Tender Documents from Oman Towers Contracting Section.

5.0 Bid Bond

Not required

6.0 Outline Tender Process and Submission of Bid

- 6.1.1 The Technical Tender Submission Date and the Commercial Tender Submission Date are the same. The Technical Tender and Commercial Tender shall be submitted in separate files. The opening of the Technical Tender and Commercial Tender is the discretion of Oman Towers.
- 6.1.2 The proposed Tender Process schedule is:

Activity	Date
Issue of T1-Invitation to Bid	05/06/2022
Tender Documents available for collection	05/06/2022
Final date for collection of Tender Documents	16/06/2022
Clarification Request Closing Date	23/06/2022
Bids Submission Date	30/06/2022

6.1.3 Bids to be submitted by 12.00 PM on or before Bid Submission Date.

7.0 Contract Award

In the event that Oman Towers considers Bidder as technically qualified and commercially a potentially successful competitor for the award of the Contract, Oman Towers may subject Bidder to a further technical and financial evaluation. Only when a Bidder satisfies Oman Towers technical, financial and commercial requirements will a Contract be awarded.



Appendix 1 – Bidder Detail	
Contract/ Tender number	OTC-T-002-2022
Contract/ Tender title	Generator rental services for Oman Tower
Full name of Bidder	
Postal Address	
City	
Country	
Website	
Office main tel. number	
Country of registration	
Status in Oman	Agent / locally registered branch office / Omani LLC / foreign company
Ownership details	- XX% -
(percentages and names,	- XX% -
indicate where Omani)	- XX% -
	dress to be awarded the Contract (if different from details above)
Full name	
Registered address	
City	
Country	
Office main tell number	A
Status in Oman	Agent / locally registered branch office / Omani LLC / foreign company
Ownership details	- XX% - - XX% -
(percentages and names, indicate where Omani)	- XX% - - XX% -
	which all Tender correspondence shall be addressed
Name of person	
Fax number	
Telephone number	
GSM number	
e-mail address	
Bidder's agent in Oman (if	f applicable)
Omani agent name	
Postal address	
Fax number	
Telephone number	
GSM number	
e-mail address	Voc
Our Omani agent is	Yes
permitted to pick up the Tender Documents on our	No, we will pick up the documents ourselves. No, please send the documents to my foreign address stated above.
behalf	No, please send the documents to my foreign address stated above.
Tender Fee is paid and receipt	attached:
Tender Documents Received B	y: Signature
	Resident Card No
	Resident Card No



8.0 Appendix 2 – Confidentiality Declaration

The undersigned	Having	its	principal
office (The 'Bidder') hereby	declares	Oma	an Tower
Company LLC ('Oman Towers') to accept the following terms and c	conditions	on v	vhich the
Company is prepared to communicate to the Bidder certain Confidentia	l Informat	ion p	ertaining
to the Work under the above mentioned Tender as hereinafter defined			

8.1 Definitions

8.1.1 **Confidential Information**

shall mean all knowledge, data or information acquired by Bidder from, or disclosed to Bidder by the Oman Towers, or on behalf of Oman Towers, in connection with the Tender Documents, Clarifications and the Tender Process in writing, drawings, magnetic tapes, computer programs or in any other way, as well as all knowledge, data or information derived there from, to the extent that such knowledge, data or information at the time of such acquisition or disclosure is not either already in the unrestricted possession of Bidder or part of public knowledge or literature.

8.1.2 Confidential Record

Shall mean all Tender Documents, Clarifications and any other material containing Confidential Information.

8.1.3 Third Party

Shall mean any party other than Oman Towers or Bidder.

8.2 Confidentiality

- 8.2.1 Bidder shall preserve and cause its employees to preserve the confidentiality of any Confidential Information.
- 8.2.2 Bidder shall not for any purpose other than the preparation and submission of a Bid
 - disclose to any Third Party or enable any Third Party to note the fact that Bidder has been invited to submit a Bid and/or, if applicable, the fact that the Contract is awarded to Bidder;
 - reproduce, copy or use, or disclose to, place at the disposal of or use on behalf of any Third Party or enable any Third Party to read, copy or use, any Confidential Information; except with the prior written consent of Oman Towers.
- 8.2.3 The undertakings above shall continue insofar and for so long as the Confidential Information or Confidential Record in question has not:
 - a) become part of the public knowledge of literature otherwise than through any act or default on the part of Bidder; or
 - b) been disclosed to Bidder under an obligation to maintain secrecy by a Third Party (other than one disclosing on behalf of Oman Towers) who could lawfully do so and who did not derive such Confidential Information or Confidential Record from Oman Towers.

8.3 Copyright

8.3.1 The copyright in any Confidential Record shall, in the absence of any express provision to the contrary thereon, be vested in Oman Towers. Copyright in any record containing geological or geophysical data acquired or generated by Bidder in connection with the Contract shall be vested in Oman Towers.

8.4 Return of Confidential Record

8.4.1 If Bidder declines to submit a Bid or is notified that its Bid is unsuccessful, upon written notification thereof by Oman Towers, Bidder shall destroy electronic copies and return all hard copy Tender Documents including Addenda and Clarifications to Oman Towers.

8.5 Third Parties

8.5.1 Bidder shall ensure that if under the terms of this confidentiality agreement any of the Confidential Information comes to the knowledge and/or in the possession of any Third Party, Bidder shall require from such Third Party that it shall abide by stipulations equivalent to those contained in this confidentiality agreement.



8.6 Validity

8.6.1	his Confidentiality Declaration shall be valid for a period of 5 (five) years from the date signed
	y the Bidder.

Agreed and accepted this		
(Signature)		
Name:		
Position:		
For:		